



Delhi Pharmaceutical Sciences and Research University (DPSRU), New Delhi
The First Pharmacy University in India
DPSRU Innovation and Incubation Foundation (**DIIF**)
Mehrauli-Badarpur Road, Pushpvihar, Sector 3 New Delhi 110017, **Phone:** 29552036,
29553771, **Website:** <http://dpsru.edu.in/>

Applications are invited from Indian Nationals for the post of “Chief Executive Officer (CEO)”. Please refer to website <http://dpsru.edu.in/> for eligibility or criteria, terms and conditions and other details for the mode of application. Interested candidates may send their detailed CV along with contact number(s), e.mail address(es) and one latest colour passport size photograph to e-mail at info@diif.in and by post to reach on or before 5:00 pm on 3rd October, 2017.

Director, DIIF

Employment Notice

DPSRU Innovation and Incubation Foundation (A section 8 company under the Company Act 2013) is promoted by Delhi Pharmaceutical Sciences and Research University, New Delhi with the grant from the Govt. of NCT of Delhi to create a culture of entrepreneurship, start ups and Intellectual Property Creation that leads to value creation, employment and causes social and economic good.

DPSRU Innovation and Incubation Foundation (DIIF) invites applications to fill up the post of “Chief Executive Officer (CEO)”.

Educational/Professional Qualifications and Experience:

Essential:

- Master’s degree or Bachelor’s degree with MBA with minimum of 10 years of experience.
- Experience of working or having liaison with Industry.
- Good communication skills, team building and listening skills are top pre-requisites.
- Abilities for financial, business and human resource management.

Desirable:

- Prior experience of working in start ups, collaborating with start ups, funding a start up will be an added advantage.
- Strong building to build ecosystems, collaborate with stakeholders, connect people, and events and ability to use technology to accelerate sharing of information is critical.
- Ph.D. degree is an added advantage.

Job responsibilities of CEO

- Business development, Regulatory Affairs, Clinical Research, Strategy, Teaching Faculty, Key Opinion Leading Doctors in leading hospitals, industry etc. to partners as a commercial gatekeeper for selection of ideas for development through Science and Technology brain-power.
- Go / No-Go decision at each stage of drug development until successful launch. Convert R&D into financially self-sufficient Business.
- Strategically navigate entire R&D voyage to provide a chain of NCE / NDDS, to address unmet needs of patients / doctors and realize economic goals of DPSRU’s Vision i.e. **“Every Year 7 Successful Start-up Entrepreneurs to be created”**.
- Manage the created business for Edge. Ensure sustainability of the R&D Business through adequate value for all stakeholders specially the scientist, the teaching faculty, the medical community and the investors.

- To create industry interface with industry to foster, promote and sustain entrepreneurship and subsequent commercialization of innovative ideas in Pharmaceutical Sciences and Technology in DPSRU for mutual benefits in a mission mode to create interface between DPSRU, DIIF and Industry by devising innovative ways to create partnerships and linkages with business and community to enable knowledge transfer for common good.
- Ability to develop a connect between DIIF and academicians / researchers to enable successful outreach efforts of DIIF, including extensive collaborations.
- To develop internal business processes and structure of DIIF for smooth functioning of the organization and manage the operational aspects of the organizations.
- Submit status, reports, project ideas, plans and all such information required by the competent authority for publishing the health of the incubator/start-up ecosystem report.
- To perform any duty/responsibility as directed by Board of Directors of DIIF.

Performance Indicators

- Number of Students succeeding in opening a Company
- Number of products first in Market
- Number of products among top 3 in the market
- Number of products among top 5 in the market
- Number of differentiated products in the market. (Typical Element of differentiation are Efficacy, Safety, Convenience)

Competencies

Functional –

- New molecule atleast one or
- NDDS atleast 3
- Filed new drug NDA / MAA in US / EU atleast one
- Out licensed a molecule atleast one
- Entered into a collaboration with a Foreign Partner
- Raised funds for R&D
- Specialist in Pharmaceutical Formulations

Behavioral –

- Business Acumen – 3 on a scale of 5
- Networking – 4 on a scale of 5
- Collaborate with R&D specialists to convert R&D effort into wealth – 4 on a scale of 5
- Getting into unknown territories– 3 on a scale of 5

Salary and Perks: It will be decided by the Board of Directors of the Company, as per the credentials of the candidate.

Duration of Job: The job will be on a contractual basis for a period of 1 year renewable upto 5 years based on performance and evaluation by the Board of Directors of DIIF.

Application Process:

Candidates who fulfil the eligibility criteria may send their detailed CV, one latest colour passport size photograph, their contact details and a forwarding letter addressed to “The Vice Chancellor, DPSRU via email to info@diif.in, by post or by hand (please write the post applied for at the top of the envelope) at the following address: The Vice Chancellor, Delhi Pharmaceutical Sciences and Research University (DPSRU), New Delhi, Mehrauli-Badarpur Road, Pushpvihar Sector 3 New Delhi 110017, India , latest by 5.00 pm, on 3rd October, 2017.

General Instructions for all Candidates:

- The candidate must be a citizen of India.
- Prescribed Educational Qualifications are minimum and mere possession of the same does not entitle a candidate to be called for an interview.
- The organization reserves the right to short-list the candidates to be called for a personal interview/interaction.
- DIIF reserves the right to fill or not to fill this post advertised and no correspondence whatsoever will be entertained from the candidates regarding postal delays, conduct and result of interview and reason for not being called for interview.
- DIIF reserves the right to withdraw the post on offer.
- Applicants already in employment with a Government Department/Autonomous Bodies /Universities under Central/State Government should apply through proper channel.
- Incomplete/unsigned application/application without photograph and those received after the closing date will be rejected summarily.
- Candidates must ensure that their application reaches the company’s office well in time. The company will not be responsible for any postal delay or loss.
- No TA/DA in connection with the submission of application form or appearing in the interview will be paid to the candidate.
- Shortlisted candidates will be informed through e-mail regarding the date, time and venue.
- The candidate must be prepared to appear for the interaction/interview on a very short notice.
- The selected candidate will be required to join on a short notice.
- Any disputes are subject to jurisdiction of Delhi.